

JONATHAN COWAN, MBA

PRINCIPAL,
ACQUISITIONS & DEVELOPMENT

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JONATHAN COWAN, MBA is a Principal/Partner of Legacy Commercial Property Advisors. Jonathan has been active in commercial real estate since 2008, starting his real estate career with Trammell Crow Company's industrial development team in Houston, TX. Jonathan brings an "owner mentality" to Legacy & its clients, having previously been a principal of a real estate private equity firm and an owner of a sign manufacturing company. Jonathan's history of being an owner brings a unique perspective and approach to brokerage services and provides results for his clients. He specializes in investment sales (acquisition and dispositions), tenant rep and leasing of industrial, retail, mixed-use & medical office properties. In addition to brokerage/transactional services, Jonathan oversees Legacy sponsored investments (acquisitions/development) & manages all aspects of the investment process, including underwriting, due diligence, securing capital (debt & equity), project development/construction and asset management. He also provides leadership to the firm in operations, talent acquisition/development and strategic growth. Jonathan is a native Tulsan and enjoys spending time with his wife & son, traveling or just hanging out as a family.

EXPERIENCE

- Legacy Commercial Property Advisors - Tulsa, OK
2020-Present
- U.S. Sign & Screenprinting/Lektron Branding Solutions
Tulsa, OK
2015-2020
- Titan Properties LLC - Tulsa, OK
2009-2015
- Trammell Crow Company - Houston, TX
2008-2009

EDUCATION & CREDENTIALS

- MBA, Real Estate & Finance
Kenan-Flagler Business School
The University of North Carolina at Chapel Hill
- BS, Engineering - Electrical Specialty
Colorado School of Mines - Golden, CO

MEMBERSHIPS AND ASSOCIATIONS

- NAIOP Oklahoma Board Member - 2010-2015, 2022
- NAIOP Oklahoma President - 2013
- NAIOP Oklahoma Scott A. Sanditen Member of the Year - 2012 & 2014
- Member, ICSC
- Member, Oklahoma CCIM Chapter
- Tulsa Legal & Business News "40 under 40" Honoree - 2013
- South Tulsa Baptist Church - Property Committee
- Eagle Scout

RECENT ADVISORY TRANSACTIONS

Medical Office Buildings
Muskogee, OK
Sale - Buyer Representative

Warehouse and Office Building
Tulsa, OK
Sale - Buyer Representative

Retail Shopping Centers
Sand Springs & Shawnee, OK
Sale - Buyer Representative

Outside Storage/Stabilized Yard
Tulsa, OK
Lease - Landlord Representative

Medical Office
Tulsa, OK
Lease - Landlord Representative

RECENT INVESTMENTS

Warehouse/Distribution
Tulsa, OK
26,000 SF - Income Producing

Warehouse/Manufacturing
Tulsa, OK
25,000 SF - Full Renovation & Lease-up

Retail Land
Tulsa, OK
Reposition Premier Infill Site
New Long-Term Ground Lease